









Strategic Enrollment Management Planning

College and District Enrollment Targets

April 12, 2023

Goal:

Los Rios, and each college, will restore access to pre-pandemic levels within 5 years

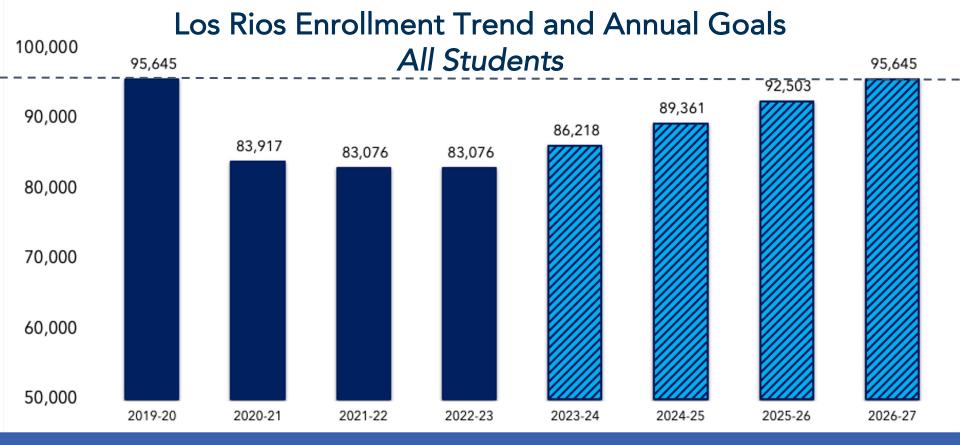


Assumptions

In order for Los Rios to achieve access restoration by 2026-27:

- Districtwide enrollment will need to increase by approximately 3.6% per year
- Black/African American enrollment will need to increase by approximately 4.4% per year
- Latino/a enrollment will need to increase by approximately 3.3% per year
- Based on regional population trends (per RP Group study), we expect a faster rate of growth at CRC and FLC



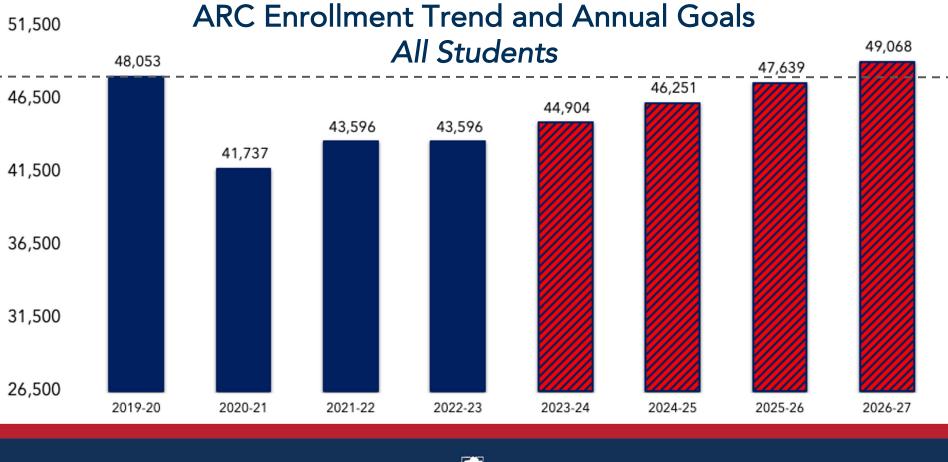




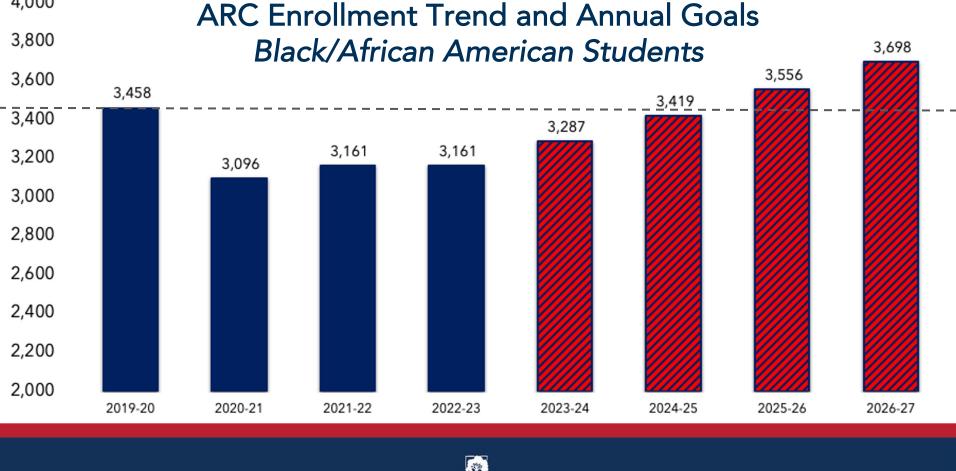
American River College

College Enrollment Targets and Strategies



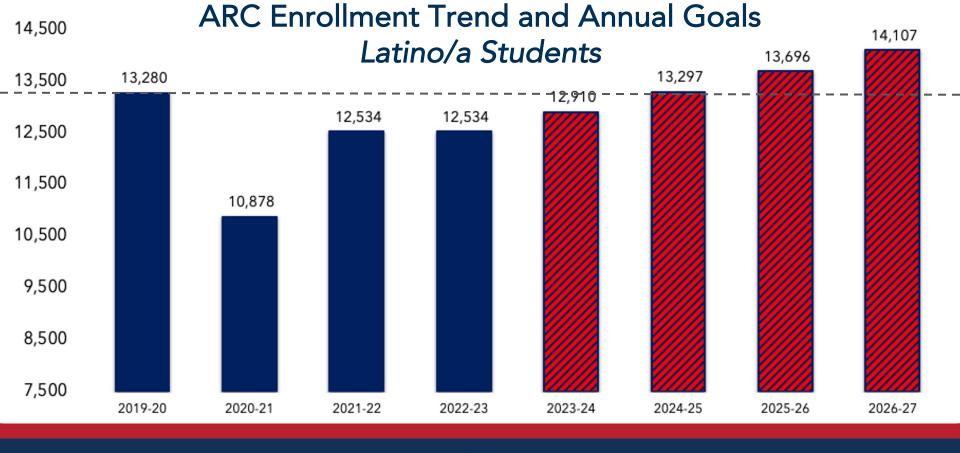






4,000







- 1. Thirteen newly hired Student Support Specialists will help meet the <u>Outreach Plan objectives</u>, including a comprehensive communication plan; a structure and a process for marketing, outreach, and recruitment efforts that are culturally responsive; and policies that are more student centered.
- 2. Continue to build and support a quality, equity-driven <u>Dual</u> <u>Enrollment program</u> in partnership with K-12 school districts in our service area.



- 3. Follow the HomeBase Resource Panel recommendations and fully build out, design, and measure HomeBases for equitable outcomes in access, retention, and success.
- 4. Develop course schedules that reduce obstacles to completion by <u>aligning course offerings with Program Roadmaps</u>, and by coordinating schedules across instructional areas to reduce conflicts and overlaps.



5. Ensure students are supported for <u>equitable completion of</u> <u>transfer-level Math and English</u>.

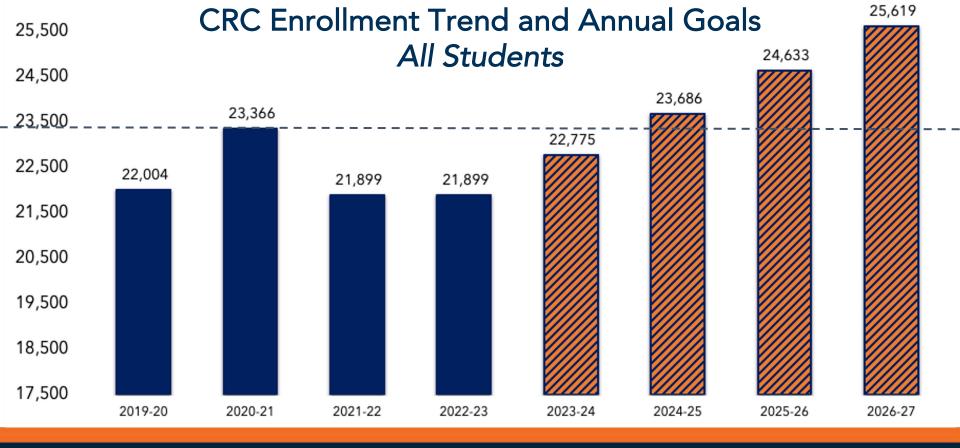
Consultation/Engagement - ARC Strategic Planning Community Forums took place in January/February 2023 and were open to all students and employees. ARC's SEM Plan is currently moving through the college collegial consultation process.



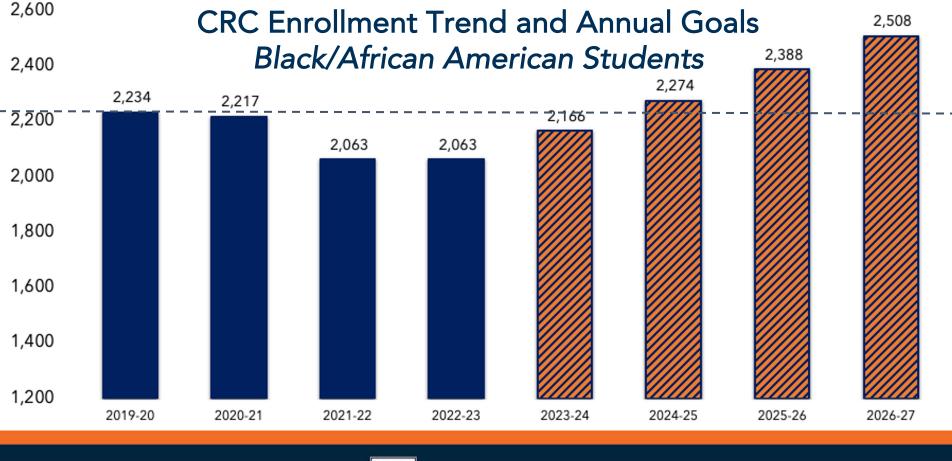
Cosumnes River College

College Enrollment Targets and Strategies



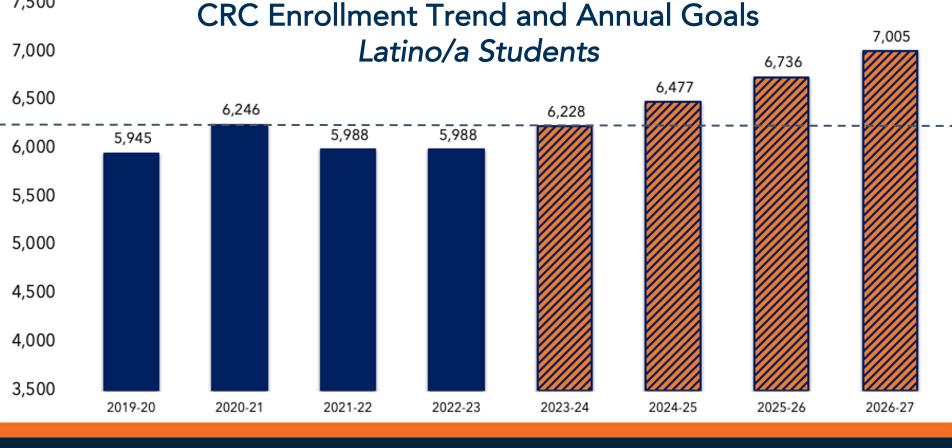








Headcount



7,500



- 1. Continue to scale CRC's <u>"opt out" initiative</u> by ensuring sufficient math and English courses are scheduled to accommodate student pathways.
- 2. Further develop and market OER/ZTC degree pathways.
- 3. Provide <u>intrusive case management Outreach</u> support that guides students through the onboarding process.
- 4. Utilize local data to identify the appropriate <u>program pathways</u> <u>for adult learners</u> that align with their employment/academic goals and workforce needs.



- 5. In coordination with EGUSD develop <u>Dual Enrollment</u> pathway options for high school students to complete GE and/or program requirements and to work collaboratively with EGUSD to outreach to families of potential students.
- 6. Continued implementation of the "We Won't Fall Plan" that focus on the <u>first semester onboarding and success of African American and Latino(a) students</u>.



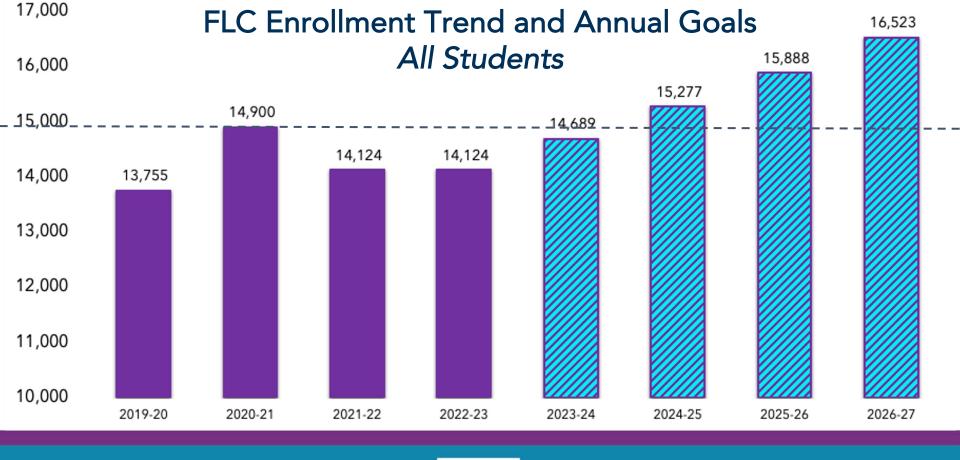
Consultation/Engagement - The strategies identified in CRC's SEM are aligned with strategies that are contained in our college's strategic plan and our student equity and achievement plan which has been widely discussed and vetted by or participatory governance committees and college constituency groups.



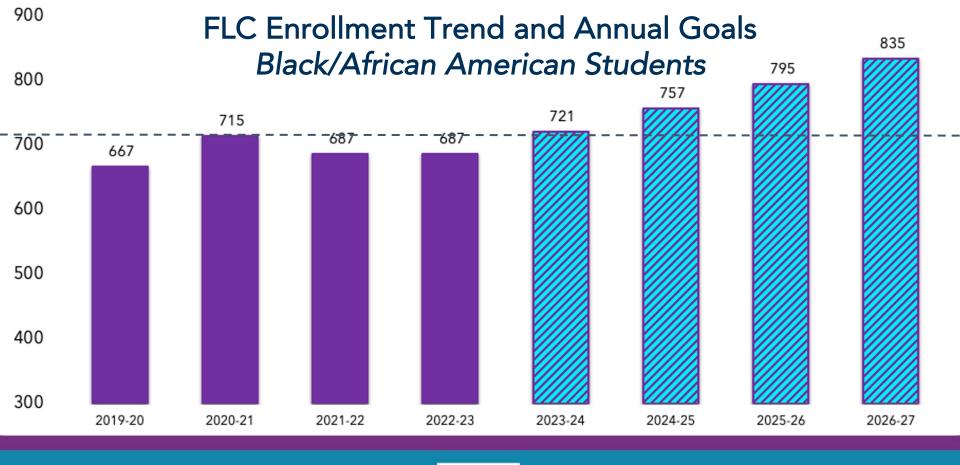
Folsom Lake College

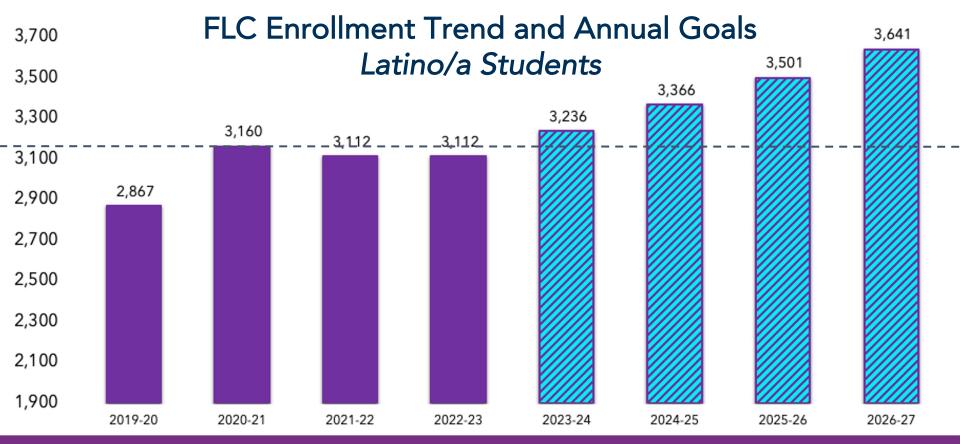
College Enrollment Targets and Strategies













- 1. Implement a comprehensive <u>college communication plan</u> to improve the student experience.
- 2. Ensure <u>equitable academic achievement</u> across all racial, socioeconomic, and gender groups through <u>targeted outreach</u> <u>and student services</u>.
- 3. Leverage districtwide initiatives like the K-16 Collaborative and Dual Enrollment.



- **4.** <u>Strengthen collaboration</u> with educational, community, and business partners.
- 5. Improve the **student matriculation experience**.

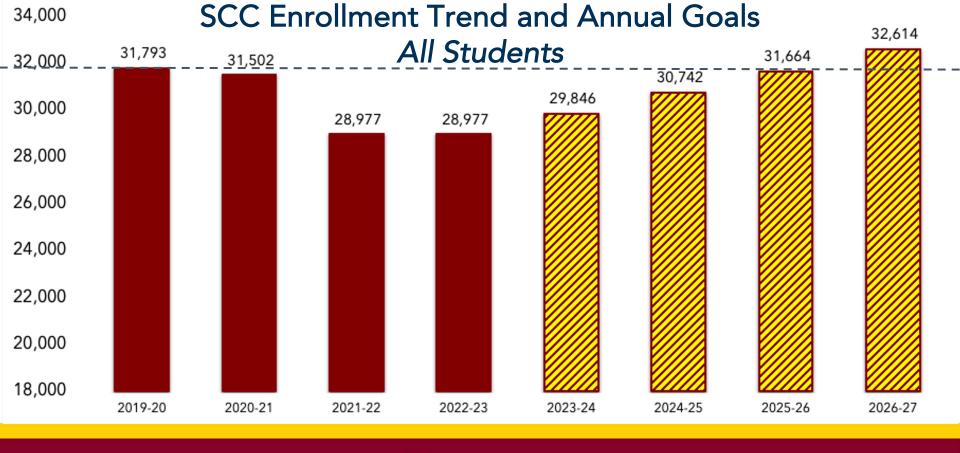
Consultation/Engagement - FLC's SEM strategies were developed with collegial consultation by multiple FLC shared governance committees and all FLC constituencies.



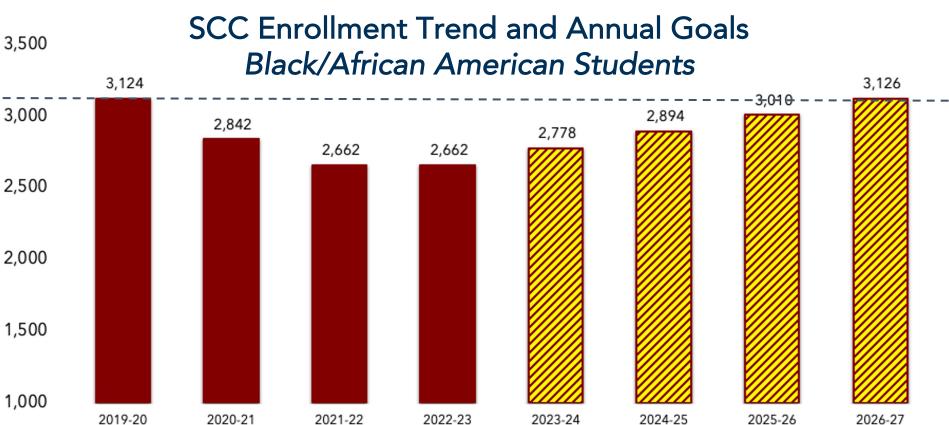
Sacramento City College

College Enrollment Targets and Strategies

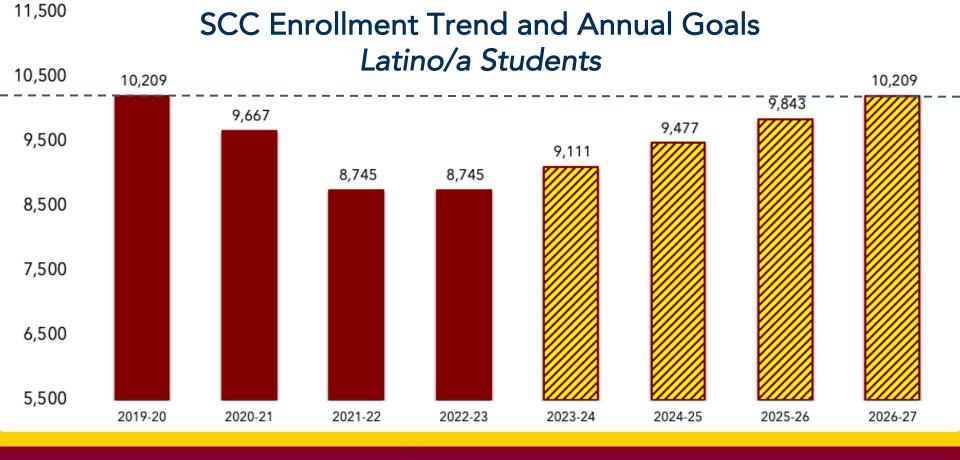














- 1. Increase <u>presence at feeder schools</u> using multiple approaches, including <u>Dual Enrollment</u>.
- 2. Offer classes and support services in a <u>variety of modalities</u> and at various locations.
- 3. Facilitate easier enrollment processes by providing <u>seamless</u> onboarding services to students.
- 4. Increase offerings and marketing of courses that will draw <u>25+</u> <u>year old students</u>.



- 5. Develop <u>community-informed outreach and marketing</u> approaches that are tailored to specific audiences.
- 6. Promote the <u>engagement and success</u> of all students, with an emphasis on disproportionately impacted groups.

Consultation/Engagement - These strategies were vetted across the college through consultation in College Council as well as for approval by all constituent groups.

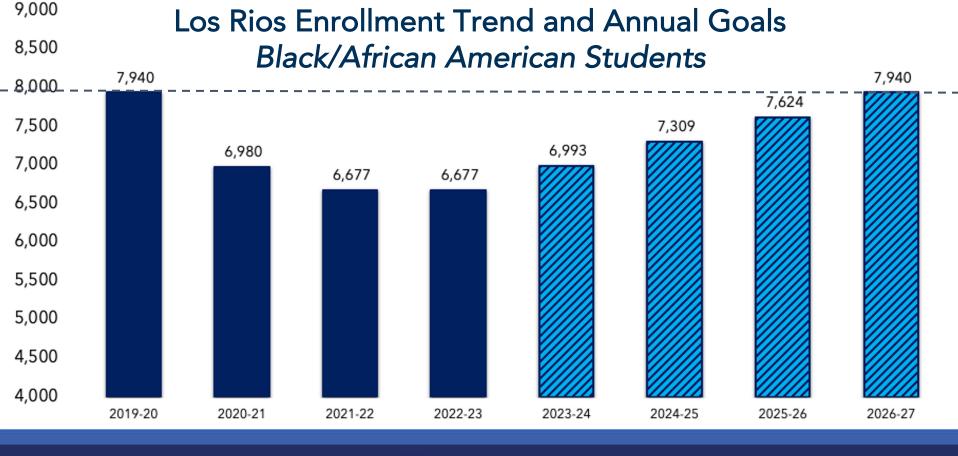


Districtwide Enrollment Targets

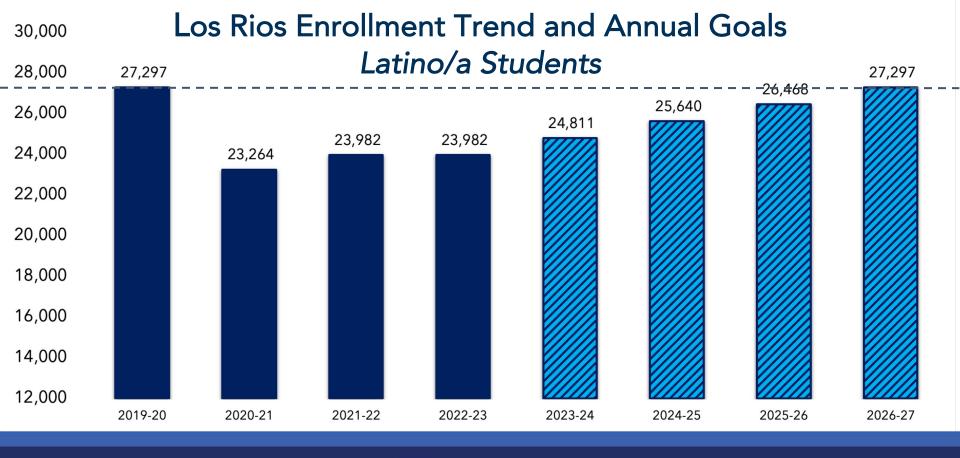


Los Rios Enrollment Trend and Annual Goals 100,000 **All Students** 95,645 95,645 92,503 89,361 90,000 86,218 83,917 83,076 83,076 80,000 70,000 60,000 50,000 2019-20 2020-21 2021-22 2022-23 2023-24 2024-25 2025-26 2026-27











Macro Conditions Continue to Evolve

- Job market and economic conditions
- State fiscal outlook
- Continued shifting regional population trends
- Student online/onground course-taking patterns



Next Steps

- Continued development of comprehensive College and Districtwide SEM Plan(s)
- Completed by the end of the Spring semester













Questions?











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